

IAN PICARD

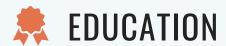
DEPUTY MANAGER OF DEVELOPMENT AND ASSET MANAGEMENT @ RBA FINANCIAL GROUP

LANGUAGES SPOKEN **FRENCH ENGLISH**



PROFILE

I LOVE A CHALLENGE AND HAVING A REAL IMPACT ON PEOPLE'S QUALITY OF LIFE. THE RETIREMENT AND INSURANCE FIELDS ARE QUITE VARIED AND PROVIDE OPPORTUNITIES FOR ME TO GROW PERSONALLY AND PROFESSIONALLY.



EXECUTIVE MASTER'S IN BUSINESS ADMINISTRATION

MCGILL UNIVERSITY - HEC MONTRÉAL

BACHELOR'S IN BUSINESS ADMINISTRATION -MAJOR IN FINANCE UNIVERSITÉ LAVAL

CERTIFICATE IN INSURANCE AND GROUP **ANNUITIES** UNIVERSITÉ LAVAL

CERTIFICATE IN FINANCIAL SERVICES UNIVERSITÉ LAVAL

MANAGEMENT TECHNOLOGY - FINANCE OPTION CÉGEP FRANÇOIS XAVIER GARNEAU



MY TASKS

CLIENT RELATIONS MANAGEMENT -INSURANCE AND GROUP ANNUITIES

-THIS ASPECT OF MY WORK IS VERY INTERESTING BECAUSE IT LETS ME SPEAK WITH OUR CLIENTS ON A REGULAR BASIS. ALTHOUGH I NOW HAVE A TEAM TO HELP ME WITH CLIENT RELATIONS MANAGEMENT, IT'S ALWAYS STIMULATING TO FIND SOLUTIONS BASED ON THE NEEDS OF OUR INDIVIDUAL CLIENTS.

ASSET MANAGEMENT

WE MANAGE A LITTLE OVER \$1 BILLION THROUGH OUR VARIOUS RETIREMENT PLANS. MY ROLE IS TO TAKE PART IN THE INVESTMENT COMMITTEE'S DECSIONS ON INVESTMENT POLICY AND TO APPLY THAT POLICY. I ALSO RUN THE OPERATIONAL ASPECT OF ASSET MANAGEMENT HAVING TO DO WITH REBALANCING ASSET CLASSES AND CASH FLOW MANAGEMENT.

- MY JOB IS EXTREMELY VARIED, EVERY DAY IS
- WHETHER I'M TALKING WITH CLIENTS, MEMBERS OF MY TEAM, EXTERNAL PARTNERS, OR ADMINISTRATORS, EVERY DISCUSSION IS RICH AND REQUIRES A HIGH DEGREE OF FOCUS AND EXPERTISE.

WHAT I

 BECAUSE OF THE DIVERSITY OF OUR MANDATES. FREE TIME IS HARD TO COME BY. NEVERTHELESS, IT'S STIMULATING, AND IT MAKES THE DAYS, WEEKS. AND MONTHS RACE BY!